



Prospective Member Questionnaire

Interlaw thoroughly vets prospective member firms, and generally only considers mid-sized, full service, corporate commercial law firms located in jurisdiction(s) in which Interlaw does not currently have a member firm. Prospective members will have a distinguished reputation for adherence to the highest standards of ethics and professionalism, and actively represent clients with global interests. Principals of member firms must commit to participating fully in the Association’s conferences and activities to foster the development and reinforcement of personal relationships. If you would like to explore joining the Association, kindly complete this questionnaire and forward to Secretariat@interlaw.org. The Secretariat will contact you.

The information provided will guide the Secretariat and Board to determine if there may be a good mutual fit.

I. YOUR INFORMATION

Your Name	
Your Position in the Firm	
Your Contact Telephone Number	
Your Email Address	
Date You Are Completing This Form	

II. FIRM INFORMATION

Firm Name	
Firm Address	
Firm Telephone Number	
Firm Website	
Firm Email Address	
Date Firm Was Established	
Additional Firm Offices List Cities and number of attorneys in each office below. Please put a * next to each City which you would like to have considered for Interlaw membership:	Please insert your answer here: 1) 2) 3)

Total Number of Lawyers in Firm	
Total Number of Partners in Firm	
In your particular jurisdiction, is your firm's size considered	<input type="radio"/> Small <input type="radio"/> Medium <input type="radio"/> Large
Is your firm a Full Service Corporate Law Firm?	<input type="radio"/> Yes <input type="radio"/> No
Is your firm a Specialty (or Boutique) Firm?	<input type="radio"/> Yes <input type="radio"/> No
Is your firm a market leader in any particular practice or industry area?	<input type="radio"/> Yes <input type="radio"/> No Please list the practice area and/or industry here:
Approximately what percentage of your lawyers is fluent in English?	Please insert your answer here:
Approximately what percentage of your clients is locally based?	Please insert your answer here:
Approximately what percentage of your clients is internationally based?	Please insert your answer here:
Please list your top 10 clients (if allowed)	Please list clients here:
How / when did you become aware of Interlaw?	Please insert your answer here:
If applicable, please name the Interlaw member firm(s) and lawyers(s) with whom you have worked or opposed on some matter	Please list Interlaw member firms/lawyers here:

III. INTERNATIONAL CONNECTIONS

Does your firm belong to another international legal network?	<input type="radio"/> Yes <input type="radio"/> No List any /all other legal networks here:
If accepted into Interlaw, do you intend to withdraw from the network or maintain both relationships?	<input type="radio"/> Withdraw <input type="radio"/> Maintain Both <input type="radio"/> Not Sure
If your firm is currently a member of a global or regional legal alliance or exclusive relationship, would you be willing to withdraw from it to join Interlaw?	<input type="radio"/> Yes <input type="radio"/> No List any legal alliance here and how long you have been a member:

Does your firm have formal ties with any other firm(s)?	<input type="radio"/> Yes <input type="radio"/> No List any jurisdictions and firm names here:
To which countries does your firm normally refer work?	List countries here:
From which countries does your firm hope to receive work?	List countries here:

IV. EXPECTATIONS FOR INTERLAW MEMBERSHIP

Please rate the benefits that your firm would hope to derive from Interlaw membership in order of importance. (5= Most Important Reason -1=Least Important)

Why is your firm interested in seeking membership in Interlaw?	Please insert your answer here:
Ability to refer clients to reliable counsel in other jurisdictions globally	<input type="radio"/> 1 <input type="radio"/> 2 <input type="radio"/> 3 <input type="radio"/> 4 <input type="radio"/> 5
Learn "Best Practices" from fellow member firms and share your own expertise	<input type="radio"/> 1 <input type="radio"/> 2 <input type="radio"/> 3 <input type="radio"/> 4 <input type="radio"/> 5
Participate in Special Business Teams/Practice Groups	<input type="radio"/> 1 <input type="radio"/> 2 <input type="radio"/> 3 <input type="radio"/> 4 <input type="radio"/> 5
Ability to create cross jurisdictional business opportunities	<input type="radio"/> 1 <input type="radio"/> 2 <input type="radio"/> 3 <input type="radio"/> 4 <input type="radio"/> 5
Receive referrals to your firm (inbound referrals)	<input type="radio"/> 1 <input type="radio"/> 2 <input type="radio"/> 3 <input type="radio"/> 4 <input type="radio"/> 5
Keep informed of legal developments globally	<input type="radio"/> 1 <input type="radio"/> 2 <input type="radio"/> 3 <input type="radio"/> 4 <input type="radio"/> 5
Remain independent while servicing clients worldwide	<input type="radio"/> 1 <input type="radio"/> 2 <input type="radio"/> 3 <input type="radio"/> 4 <input type="radio"/> 5
Raise your firm's profile as a firm with international capabilities	<input type="radio"/> 1 <input type="radio"/> 2 <input type="radio"/> 3 <input type="radio"/> 4 <input type="radio"/> 5
Are you willing to commit to sending one or more delegates to attend regional and global meetings annually?	<input type="radio"/> Yes <input type="radio"/> No
Are you willing to commit to completing the membership survey annually?	<input type="radio"/> Yes <input type="radio"/> No
How do you believe your firm would contribute to the organization?	Please insert your answer here:

**Thank you for taking the time to complete this form.
Please forward your completed form to Secretariat@interlaw.org**