

THE INTERLAWYER

A Quarterly Newsletter Published By Interlaw, Ltd.
Vol. 15, No.3 — July/August/September 2004

INTERLAW: WHERE YOU FIND THE WORLD'S LEADING LAWYERS

Interlaw member firms have been named "top in their fields" by international publications and professional organizations. This year more than 100 Interlaw firms and individuals have been named "Best of the Best." Interlawyer collegiality was evidenced by the number of members who reported the accolades of fellow Interlawyers. Here is a brief summary of the honors:

Australia

IFLR (International Financial Law Review) identified **Hunt & Hunt's** Philip Purcell as top counsel in insurance and reinsurance, and for real estate matters, Murray McCutcheon is spotlighted.

Austria and Czech Republic

Maximilian Eiselsberg, **E/N/W/C** (Vienna and Prague) is again praised as an *IFLR* Banking Expert.

Argentina

Alfredo L Rovira of **Brons & Salas** (Buenos Aires) is the *IFLR* "go to" lawyer for insolvency and restructuring.

Belgium

When in Brussels, the *IFLR* recommends **Janson Baugniet's** insolvency and restructuring lawyers Michel Levy Morelle

and Rosine Perier; while litigators argue for Edouard Jakhian.

Canada

N. Jane Pepino, C.M., Q.C. a senior partner of **Aird & Berlis LLP's** Municipal

and Land Use Planning Law practice was named Woman of the Year for 2004 by Jewish Women International of Toronto.

Several A&B lawyers were recognized

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General Consul of Japan Ko Kodaira presents Burt Landy of **Akerman Senterfitt** (Florida) with the certificate bearing the stamp of the Emperor of Japan. Mr. Landy surprised his guests and his partners by delivering his acceptance speech in fluent Japanese.

HIGHLIGHTS OF THE YEAR

Interlaw has experienced a most productive year, naming six new member firms in key strategic locations, launching four new Special Business Teams, strengthening communications and media relations, and aggressively assuming sponsorship of conferences that position Interlawyers as speakers

and presenters on platforms before qualified potential clients. Jim Harrowell of **Hunt & Hunt** (Australia), who is concluding his first year as Chair of Interlaw, and Executive Director Beverly L. Weise will highlight many of these milestones at the Annual Global Meeting October 31 in Guangzhou,

hosted by **Stevenson, Wong & Co.** (Hong Kong and Guangzhou). Highlights of referral activity, member satisfaction with the Association, and other results of the Annual Survey will be published in the next issue of *The Interlawyer*.

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HIGHLIGHTS OF THE YEAR (CONTINUED FROM PAGE 1)

New Members

The following firms joined Interlaw over the past year.

- ▶ **Ajumogobia & Okeke** (Lagos, Nigeria)



Blumenthal, Richter & Sumet
(Bangkok, Thailand)

- ▶ **Hamilton & Co. Advokatbyrå** (Falun, Karlstad, Malmö, Stockholm and Växjö, Sweden)



Loze & Partners (Riga, Latvia)



Neal, Gerber & Eisenberg
(Chicago, Illinois, U.S.A.)

- ▶ **Sutkiene, Pilkauskas & Partners**
(Vilnius, Lithuania)

Additionally, two branch offices of existing Interlaw member firms became Interlaw members:

- ▶ **Morton Fraser** (Glasgow, Scotland)
- ▶ **Pepeliaev, Goltsblat & Partners**
(St. Petersburg, Russia)

Special Business Teams

A rich source of networking for Interlawyers, this year two of the teams combined their meetings with Regional Meetings so their members could meet more Interlawyers. In April, the North American Real Estate Group (NARE) met concurrently with the Americas Meeting in Miami, Florida hosted by **Akerman Senterfitt** (Florida). The following month the European IP/IT Group met face to face in Madrid on the occasion of the Regional Meeting hosted by **Gomez-Acebo & Pombo** (Spain). The Interlaw Marketing Partners and Professionals met in Dallas, Texas, as guests of **Thompson & Knight LLP**, and the Secretariat took advantage of the opportunity to meet with prospective global clients for our firms, successfully resulting in new business for our members. Women Lawyers of Interlaw – Americas will meet October 1 & 2 in Los Angeles hosted by **Jeffer, Mangels, Butler & Marmaro** (California) and a new Women Lawyers of Interlaw–Europe was launched recently and is planning a

spring 2005 meeting. In addition to Women of Interlaw–Europe, practitioners in International Tax; Mergers & Acquisitions; and Customs, Trade & Transportation are in the process of forming Special Business Teams.

Firm Visits

Executive Beverly L. Weise, visited fifteen Interlaw offices in 2003-2004 to learn first-hand about the expertise, interests and needs of member firms. Ms. Weise also used the opportunity to increase the level of awareness about Interlaw among all member attorneys in the association, including resources available to them to develop business and to better service their clients through use of the Interlaw network.

Visibility for the Quality of our Member Firms

Over the past year the Secretariat has taken the “Interlaw story” directly to potential clients and has arranged interviews with media and our members,

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Executive Director Beverly L. Weise, visited fifteen Interlaw member firms this year.

INTERLAW: WHERE YOU FIND THE WORLD'S LEADING LAWYERS (CONTINUED FROM PAGE 1)

in the Canadian *Legal LEXPERT Directory 2004*, including Jack Bernstein (Corporate Tax, Estate and Personal Tax); Fred Cass (Electricity); Joanne Coldwell (Transportation); Bob Doumani (Property Development); Harry Fogul (Insolvency); Martin Kovnats (Corporate Finance); Leo Longo (Property Development); N. Jane Pepino, C.M., Q.C. (Property Development); Kevin Rooney (Mining); Joel Rose, Q.C. (Transportation); Steve Zakem (Property Development).

Jack Bernstein of **Aird & Berlis LLP** (Toronto) was named as a top tax advisor of 2003 by *IFLR*, at the same time that his colleagues, insolvency and restructuring lawyer Harry M Fogul, and IP practitioner Don Cameron were noted for excellence.

Central America

Triple honors for **F.A. Arias & Muñoz** (Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua) where three lawyers were recognized as experts by *IFLR*, including banking lawyer Lilian Ruth Zelaya Panting, project finance lawyer José Antonio Muñoz, and technology, media & telecommunications lawyer Vincent Lines.

Chambers Global named five partners of the firm as leading lawyers in the Corporate/Commercial field including F. Armando Arias and Zygmunt Brett, of El Salvador, Costa Rica's Vicente Lines, Bertha Argüello de Rizo, in Nicaragua, and in Honduras, Dennis Matamoros Bastón.

Chile

Sebastián Obach of Santiago's **Cáriola Díez Pérez-Cotapos & Cía.** is distinguished as an *IFLR* outstanding tax advisor as well as a project finance lawyer. Francisco J. Illanes was honored for his expertise in capital markets as well as insolvency and restructuring.

Colombia

Dinero, a business and financial tome published in Colombia, named in its March 5, 2004 issue, **Cárdenas y Cárdenas Abogados Ltda.** (Bogotá) one of the "most important" law firms in the country, and *IFLR* named Dario Cárdenas a top project finance practitioner. The same survey named trademark lawyer Luz Helena Adarve-Gomez as top in her field.

Finland

Lauri Peltola, Jan Waselius and Tarja Wist, **Waselius & Wist** (Helsinki) are Finland's best banking, project finance, and capital markets lawyers, according to *IFLR*.

France

Frederic Lecomte of **Stehlin & Associes** (Paris) was acclaimed as the *IFLR* outstanding French environmental lawyer.

Korea

Lee & Ko (Seoul) earned *IFLR* salutes for expertise in four areas including Moon Sung Lee (Corporate Governance), Hyun Pang and Jong Seok (Insolvency and Restructuring Law), Yong Suk Yoon, (Insurance and Reinsurance Law), and Duk Yeul Baek (Patent and Trademark Law).

Lithuania

The 2004 edition of the *European Legal 500* ranked the law firm **Sutkiene, Pilkauskas & Partners** (Vilnius) as first in Privatisation and as second in Banking and Finance, as well as in Corporate and Commercial law.

The Netherlands

Boekel De Nerée (Amsterdam) real estate lawyer Albert D. Flesseman and aviation lawyer Frans G. Vreede were noted as top Dutch *IFLR* Experts.

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INTERLAW®

The Interlawyer is published quarterly by Interlaw, Ltd., an international association of sixty-six law firms in some 120 cities worldwide. Interlaw is a Limited Liability Corporation founded in London in 1982 and is currently operated from a Secretariat based in Los Angeles, California, U.S.A. In addition to the 5,000 member lawyers of the association, *The Interlawyer* is electronically delivered to international business and legal media worldwide, as well as Interlaw member firm clients and potential clients who have subscribed. There is no fee for subscribing to the electronic version of *The Interlawyer*, and we welcome inquiries about the newsletter, the network, and individual member firms. Simply contact us at InterlawInfo@Interlaw.org.

Archived issues may be found at www.interlaw.org.

Beverly L. Weise

Executive Director, Interlaw, Ltd.
1900 Ave of the Stars, 7th Floor
Los Angeles, California 90067
Tel: 310.556.1667
bweise@interlaw.org

Regina A. McConahay

Director, International Marketing & Communications
Editor, *The Interlawyer*
Tel: 310.556.0844
editor@interlaw.org

INTERLAW: WHERE YOU FIND THE WORLD'S LEADING LAWYERS (CONTINUED FROM PAGE 3)

Panama

Arias, Fabrega & Fabrega Abogados (Panama City) Ricardo M. Arango, is that country's *IFLR* top project finance manager and published a comprehensive article in *IFLR* devoted to structuring future flow securitizations, bankruptcy issues and true sales in Panama.

Perú

Project finance lawyers Alberto Rebaza from Rodrigo Elías & Medrano (Lima) earned *IFLR*'s praise.

Portugal

Pedro Cassiano Santos accepted the honors on behalf of Vieira de Almeida & Associados (Lisbon) when his firm was designated Portugal's *IFLR Law Firm of the Year*. Said the *IFLR* publication, "Vieira de Almeida's structured finance practice stood out in 2003 for both the volume and complexity of deals it worked on. The firm advised on 12 of the 14 Portuguese securitizations to be issued last year.

These included the €1.76 billion Explorer 2003 securitization — the first Portuguese government asset securitization and the first tax receivables deal in Europe — on which Vieira advised the arranger, Citigroup. This deal was the first to use a Portuguese law governed securitized note, the first public deal to use an STC securitization vehicle and the first deal to use a Common Representative (a concept in Portuguese law similar to a trustee). Vieira also advised on the €270 million Galp Investment deal, which was the first securitization of non-banking assets in Portugal."

Individual honors went to practitioners in:

- ▶ Banking Law: Manuel Protásio and João de Almeida;
- ▶ Capital Markets Law: Manuel Protásio, João Vieira de Almeida and Vasco Vieira de Almeida;

- ▶ Competition and Antitrust Law: Nuno Ruiz;
- ▶ Project Finance Lawyers: Manuel Protásio and Vasco Vieira de Almeida, and
- ▶ Technology, Media & Telecommunications Law: Margarida Couto.

And the honors didn't end there.

Vieira de Almeida & Associados was nominated for *Chambers'* prestigious 2004 Iberian Law Firm of the Year Award.

Russia

Sergey G. Pepeliaev of Pepeliaev Goltsblat & Partners (Moscow) was named as a top tax advisor in the *IFLR Experts* guide.

According to the ratings recently published by the two independent Russian rating agencies Expert-RA and *Kommersant* (the leading daily business publication in Russia, Kommersant Publishing House) Pepeliaev, Goltsblat & Partners scored 1st place in the sphere of legal consulting among all Russian consulting companies including largest auditing firms by *Expert* magazine.

Spain

Fernando de las Cuevas, Gomez-Acebo & Pombo (Madrid) was honored as a top Spanish banking and capital finance lawyer, as well as a favorite corporate governance attorney. He was joined by his colleagues who were also honored by *IFLR* including for Corporate Governance Law, Victoria Llaveró, Fernando Pombo, for Environmental Law, Fernando Huidobro Escalante, and for commercial arbitration and litigation, Fernando Pombo. Mr. Pombo heads the International Bar Association through 2004. Project Finance Lawyers Íñigo Igartua and Fernando Pombo, Real Estate Law Victoria Llaveró were cited, as was Technology, Media &

Telecommunications Law. Almudena Arpón de Mendivil was also honored as the Best of the Best for *IFLR* 2003. Other "Best of the Best" included Trademark Lawyers Gonzalo de Ulloa, Jesus Munoz Delgado, and Carlos Fernandez Novoa.

Sweden

Hamilton & Co Advokatbyrå (Stockholm) banking lawyer Hans Remnant and insolvency lawyer Dag di Meo were noted as top in Sweden by *IFLR*.

Switzerland

Carlo Lombardini, Poncet Turretini Amaudruz & Neyroud (Geneva) was listed last issue for banking, and included in this *IFLR* roundup.

André Aloys of Wicki, Henrici, Wicki & Guggisberg (Zurich) was honored by *IFLR* for both his banking as well as litigation expertise, and Jürg Guggisberg was noted for insolvency expertise.

United Kingdom

Morton Fraser's (Edinburgh) Bruce Wood has been identified as a Leading Banking & Finance practitioner in Scotland by the 2003/04 edition of the *Global Counsel 3000 Directory*.

SJ Berwin's (London) Real Estate Team has been voted "Real Estate Team of the Year" by *The Lawyer*.

SJ Berwin is once again the number one firm in the world for private funds legal expertise, according to the third edition of *The International Who's Who of Private Funds Lawyers*, published by Who's Who Legal in July 2004. SJ Berwin is the most highly nominated firm in the world with more nominations from clients and peers than any other firm, and eight SJ Berwin lawyers — more than any other firm — are included in the publication.

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INTERLAW: WHERE YOU FIND THE WORLD'S LEADING LAWYERS (CONTINUED FROM PAGE 4)

SJ Berwin was named at The 2004 European Private Equity Awards — for the third year running — “Best Law Firm (documentation)” by subscribers to *Private Equity Online* and *Private Equity International*.

Jonathan Blake, Head of Private Equity at **SJ Berwin**, has been admitted to the BVCA/Real Deals Private Equity Awards “Hall of Fame” for his services to the private equity industry over the last 20 years — the first adviser ever to be given this tribute, and Rob Day was awarded “Legal Adviser of the Year.”

Five **SJ Berwin** (London) lawyers were granted “Best of the Best” honors from *IFLR* including Tim Johnson and Nigel Palmer for Media and Entertainment; Trademark Lawyer Ray Black; and Stephen Kon for Competition and Antitrust. Impressively, the firm also earned top honors in the fields of banking, with a nod to Gillian Smith. Simon Holmes was recognized as a leading Competition and Antitrust practitioner. Stephen Kon won attention for his success in handling environmental matters, while Mark Brumwell and Patricia E. Thomas earned honors as insolvency experts. Other *IFLR* kudos include Litigator Geoffrey Woolf, real estate practitioners Tim Taylor, Vivien King, David Ryland and Jon Vivian, and Technology lawyers Tim Johnson and Nigel Palmer.

United States of America

Colorado

Sherman & Howard's Rebecca Fischer (Denver) received the 2004 Trial Lawyer of the Year Award from The Trial Lawyers for Public Justice (TLPJ) Foundation for her pro bono work, while Stephen M. Brett's reputation of excellence in media law, James L. Cunningham's real estate practice and the labor and employment expertise of W. Bernie Siebert were also saluted.

Florida

More than 50 lawyers throughout the seven offices of **Akerman Senterfitt** in Florida have been singled out by their peers for inclusion in *Florida Trend* magazine's “*Florida Legal Elite*” special report in the July 2004 issue. Practitioners cited were from the fields of Banking and Finance, Tax Law, Environmental and Land Use, Bankruptcy and Workout, International Law, Appellate Practice, Arbitration and Mediation, Intellectual Property Rights, Will, Trusts and Estates, Antitrust, Trade and Regulation, and Aviation, Admiralty and Maritime Law.

Burton Landy, a shareholder in the Miami office of **Akerman Senterfitt**, chairman emeritus of the firm's international practice and former chair of the Florida Delegation of the Southeast U.S./Japan Association, was designated by Emperor of Japan Akihito as a recipient of the Medal of the Order of the Rising Sun, Gold Rays with Rosette, for his efforts to promote economic, cultural and educational ties between Florida and Japan. This is the highest honor bestowed on a non-Japanese citizen. Mr. Landy surprised his partners by accepting the honor in Japanese.

Lisa Landy was honored by the International Women's Day and World Trade Center, Miami, as one of the women in international business in South Florida.

Twenty seven Akerman attorneys were named in *Chambers and Partners USA*, and the firm was ranked #1 in Corporate, Insurance, Real Estate/Zoning practice in the *Chambers and Partners USA* top Lawyers in America.

Georgia

Rogers & Hardin (Atlanta) Labor and Employment Lawyer Hunter R. Hughes III was named the “Best of the Best” in 2003 by *IFLR*.

Illinois

Interlaw's newest Chicago member, **Neal Gerber & Eisenberg's** Howard L. Bernstein was awarded the top *IFLR* notation for labor and employment in Illinois.

Massachusetts

Chambers honored **Goulston & Storrs** (Boston) with a “triple header plus” by naming it the top law firm in Massachusetts for real estate legal work, second in the state for its litigation practice, and third for its environmental, bankruptcy, and banking and finance departments.

New York

Kronish Lieb Weiner & Hellman (New York) banking lawyer Steven Weinberg, insolvency attorney Lawrence Gottlieb, and tax advisor James S. Eustice and Stephen D. Gardner were named experts by *IFLR*.

Texas

Thompson & Knight LLP (Texas) David Wheat honored as a top tax advisor by *IFLR*, as were energy and natural resource lawyers J. Brent Baker, Louis J. Davis, Andrew B. Derman, Christopher Thompson, Arthur J. Wright and Harry M. Roberts Jr.

Wisconsin

IFLR honored real estate lawyer Allen Rieselbach of **Reinhart Boerner Van Deuren** (Milwaukee). Anne Hlavacka has won the *Business Journal's* 2004 Women of Influence Award in the Mentor category.

Venezuela

Reinaldo Hellmund, **Rodríguez & Mendoza** (Caracas) project finance lawyer was honored by *IFLR*.

INTERLAW WELCOMES BLUMENTHAL RICHTER & SUMET (BANGKOK, THAILAND) AND LOZE & PARTNERS (RIGA, LATVIA)

The "Spring Additions" to Interlaw join other 2004 member Neal, Gerber & Eisenberg LLP (Chicago, Illinois, U.S.A.)

Outstanding law firms from Thailand and Latvia joined a leading firm from the U.S. heartland to become Interlaw's newest members. Strengthening the association's presence in the Asia Pacific and the Baltic Region, are **Blumenthal Richter & Sumet** based in Bangkok, the Kingdom of Thailand, and **Loze & Partners**, located in the capital city of Riga, Latvia.

Loze & Partners

Loze & Partners is a fourteen-lawyer (ten partners and four associates) full service commercial law firm that has long worked for a common global client with Interlaw member firms including **Waselius & Wist** (Helsinki) and **Sutkiene, Pilkauskas & Partners** (Vilnius). Both firms endorsed the candidacy of Loze & Partners. Coverage of the Baltic Region and other parts of Eastern Europe is becoming increasingly important as admittance into the European Union, a stable work force, and increased commercial activity has attracted global investment. Loze & Partners has earned solid expertise in privatization, foreign investment in Latvia, real estate, acquisitions, mergers, competition law and intellectual property; as well as other professional services to support the rapidly expanding national infrastructure. In addition to its corporate law practice, the firm operates a tax and financial consultancy. It has an immigration practice and also runs an active intellectual property practice, with one attorney also registered as a patent agent. Janis Loze presented his firm at the Regional Meeting of Europe, Middle

East, Africa in Madrid. Contacts are:

Mr. Janis Loze
janis.loze@loze.lv

Ms. Laura Zalana
laura.zalana@loze.lv

Ms. Ieva Judinska
ieva.judinska@loze.lv

Blumenthal Richter & Sumet

Blumenthal Richter & Sumet, and its principals, Ira Blumenthal, Andreas Richter, and Sumet Mingmongkolmitr represent a partnership of Thai, German, and U.S.-born and educated attorneys, who are culturally and linguistically diverse, with significant cross-investment and client bases in Asia, Europe, and the Americas. While its litigation department is substantial, (including appellate work) so is its reputation for international arbitration. The core practice of corporate law draws on the firm's expertise in corporate structuring, foreign investment, M&A, contracts, due diligence in public offerings, legal audit and compliance, income tax and revenue law. Blumenthal Richter & Sumet operates a busy and diverse real estate practice including industrial, multi use, residential and hospitality developments. There is also an active maritime practice.

Interlaw Board of Director Kumar Kanagasingam, **Allen Gledhill** (Kuala Lumpur, Malaysia) joined **Interlaw** Executive Director Beverly L. Weise on the due diligence visit to the firm, and both were impressed with the professionalism, client base, and diversity of the legal and support staff, the sophistication of technology, and the firm's modern—and centrally located—offices. Coincidentally, **Henrici, Wicki & Guggisberg** (Zurich) attorney Hans-Peter

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**WHERE
CAN YOU FIND
THE NEWEST
INTERLAWYERS?**

Blumenthal Richter & Sumet, Ltd.
31st Flohr Abdulrahim Place
990 Rama 4 Road
Kwaeng Silom, Khet Bangrak
Bangkok 10500 Thailand
+662 636 3400
+662 636 3399 (fax)
www.brslawyers.com

Loze & Partners
Blaumana Street 22
Riga, Latvia 1011, Latvia
+371 783 0000
+371 783 0001 (fax)
www.loze.lv

Neal, Gerber & Eisenberg LLP
Two North LaSalle, Suite 2200
Chicago, IL 60602
+312 269-8010
+312 578-1798 (fax)
www.ngelaw.com

GLOBAL ACTIVITY OF MEMBER FIRMS

Australia

Five new partners have been named at **Hunt & Hunt** this quarter, including four corporate lawyers, Catherine Logan of Sydney, Virginia Waterhouse from Hobart and Evan Stent and Geoff Green, both from the Melbourne office. Also from Melbourne, Kim Bradey, was promoted in the Insurance Department. **Hunt & Hunt** contributes significantly to the new Interlaw Special Business Teams as well. In addition to Andrew Hudson pioneering and chairing the Trade, Customs, & Transportation Special Business Team, David O'Connor joined the new International Tax Special Business Team. David Grace and Geoff Green joined the new M&A Interlaw Special Business Team. Interlaw Chair Jim Harrowell is a defacto member of each Interlaw Special Business Team.

Canada

Toronto

Aird & Berlis LLP has appointed Adam Chamberlain as its newest lawyer in the environmental group, Christie McNeill of the firm's real estate group, and Donald B. Johnston, Eric Messier and Denis Chamberland to its technology group. Barbara Wondl joined the Special Business Team in Tax.

Montréal

Mendelsohn's Éloïse Gratton's book entitled "Internet a Wireless Privacy: A Legal Guide to Global Business Practice," was cited in a decision recently rendered by the Supreme Court of Canada.

Koula Hatzikiriakos has signed a contract with Butterworths to publish a book based upon her Masters Thesis "Secured Transactions in Intellectual Property: Software as Collateral." Collaborating with Koula on Ontario matters will be Jeff Goldenthal, a partner

in the Banking Group at **Aird & Berlis**, our Interlaw member firm from Toronto. **Aird & Berlis** are thrilled to participate with Koula on this scholarly venture.

Frank Zylberberg has presented at several conferences focussing on "Tax and Estate Planning Ideas with a Focus on Trusts."

China

Stevenson, Wong & Company will host the 2004 AGM in Guangzhou, China, next month. The conference will focus on opportunities in the Pearl River Delta.

Costa Rica

F.A. Arias & Muñoz recently participated in the FILA Conference, "Forum on Insolvency Risk Management, Latin America," which has held in Rio de Janeiro, supported by the World Bank in collaboration with the Organization for Economic Cooperation and Development. More than 100 delegates from the entire Latin American region and the Caribbean attended the conference. Vicente Lines, from the office in Costa Rica, was a panelist.

El Salvador

F. Armando Arias of the El Salvador office of **F.A. Arias & Muñoz** explored Comparative Analysis of the Central American region and the Caribbean regarding insolvency processes, such as rehabilitation and bankruptcy, creation of guarantees and their registration, and the judicial and financial practices of each country at the Forum on Insolvency Risk Management in Rio this quarter.

Republica de Panama

Estif Aparicio has taken a leave of absence from **Arias, Fabrega & Fabrega** to become Head of Commercial Negotiations of the Ministry of Commerce and

Industries in the incoming government of President Martin Torrijos. The principal task in this new position will be to head the Panamanian negotiating team in the ongoing bilateral negotiations for a Free Trade Agreement with the United States.

Perú

Rodrigo, Elías & Medrano Abogados (Lima) is actively soliciting applications from young lawyers (under the age of 30) from Latin America who are fluent in Spanish and English to attend the 2004 IBA meeting in Auckland as a Jack Batievsky Scholar. The successful recipient will have submitted a 2,500 word essay on Law and Social Responsibility, a subject important to both Mr. Batievsky and the firm. Until his sudden death in December 2002, Mr. Batievsky was a leader of the International Bar Association, and a dear friend to Interlaw.

Luis Mazure and Alex Morris joined the Interlaw Special Business Team devoted to International Tax and Luis Palacios has joined the Interlaw M & A Special Business Team.

Russia

Interlaw Executive Director Beverly L. Weise visited **Pepeliaev, Goltsblat & Partners'** offices in Moscow and St. Petersburg and made a presentation for the Moscow staff about current projects and recent initiatives of the association. The presentation received a very warm response of our lawyers who were very enthusiastic about this interesting experience: "Bev's presentation gave us (especially those who have recently joined the firm) a better understanding of what Interlaw is, what opportunities it creates and what expects from its members." Tom Stansmore of the newly opened St. Petersburg office will represent the firm at the annual meeting

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GLOBAL ACTIVITY FROM MEMBER FIRMS (CONTINUED FROM PAGE 7)

of the Association of Corporate Counsel – Americas.

European Legal 500 recommends **Pepeliaev, Goltsblat & Partners** in major service sectors including Corporate & Commercial/M&A, Tax, Real Estate and Intellectual Property. The firm is also presenting five programs this quarter covering these topics.

Singapore

Mr. Sim Yong Nam has joined **Kelvin Chia Partnership** as Director of the Securities and Capital Markets Group. Prior to joining the firm, Mr. Yong Nam was with the Stock Exchange of Singapore (SES).



Sim Yong Nam
of Kelvin Chia

United Kingdom

England

Jonathan Blake, Head of Private Equity at **SJ Berwin**, has been admitted to the BVCA/Real Deals Private Equity Awards “Hall of Fame” for his services to the private equity industry over the last 20 years — the first adviser ever to be given this tribute. Corporate M&A partner Rob Day won “Legal Adviser of the Year” at the BVCA/Real Deals Private Equity Awards at Le Meridien Grosvenor House.

United States of America

California

Jeffer, Mangels, Butler & Marmaro will host the second annual face to face Women Lawyers of Interlaw – Americas meeting October 1–2 in Los Angeles. JMBM’s Carol James and Interlaw’s Regina A. McConahay and an afternoon session will be devoted to “The Art of Successful Negotiation.”

In other Special Business Team activity, Marty Orlick is organizing a

get together for NARE members who are participating in the ICSC Law Conference.

Bill Capps will participate in the China inhouse counsel forum in Guangzhou, China.

Colorado

Corporate Board Member magazine named **Sherman & Howard LLC** the #5 law firm in the state in its annual Legal Industry Research Study.

Florida:

Akerman Senterfitt has merged twice this year, bringing the numbers of attorneys at the firm to 400. The firm will co-host the Southeastern Biotechnology Conference this November, and next month will be a title sponsor for the BioFlorida Technology conference. The firm earned kudos from Chambers and Partners USA top Lawyers in America; ranking #1 in Corporate, Insurance, Real Estate/Zoning practice in the state.

Massachusetts

Goulston & Storrs named five new directors (partners) including: Christine Lynch, Jonathan Pearlson, Zev Gewurz, John Grumbacher and Dennis Moyer

Texas

The law firm of **Thompson & Knight LLP** announced that Emily A. Parker is rejoining the firm as a partner in its tax practice group and as a member of the firm’s management committee. Mitchell E. Ayer was selected as Chair-Elect of the Oil, Gas, and Mineral Law Section of the Houston Bar Association. His one-year term begins July 1, 2004.

More than 1,500 people attended the Juneteenth Film Festival, a six-day event that is Kennedy Barnes’ brainchild. Held in Dallas in remembrance and honor of the Emancipation Proclamation, twenty-five films were screened.

SPECIAL BUSINESS TEAMS

As a result of interest expressed by our members at our recent regional meetings in Miami and Madrid, Interlaw will be forming three new Special Business Teams:

Mergers and Acquisitions
(Global)

International Tax
(Global)

**European Senior Women
Interlawyers Group**
(Europe, Middle East, Africa)

Each group will have different, specific goals; however, all three are intended to broaden the base of involvement of member firms within Interlaw. The overarching purpose of these Special Business Teams is to help develop relationships among fellow Interlawyers for the purpose of developing new business and making referrals.

Please contact Alesia Daniels adaniels@interlaw.org if you would like to be part of these or any other Special Business Team (Please consult the back page of your Interlaw directory for a full listing of Special Business Teams).

Tip on Listserv usage:

When using the listservs, kindly send YOURSELF the email in the “To” line and “BCC” the listserv address. In this way, Interlawyers who mistakenly “REPLY ALL” rather than simply “REPLY” will not flood other users’ mailboxes.

2ND ANNUAL CORPORATE COUNSEL CONFERENCE, CHINA 2004

EnlightForum Global 

2ND ANNUAL CORPORATE COUNSEL CONFERENCE, CHINA 2004

DATE: 29. October, 2004 Guangzhou International Hotel, Guangzhou
LOCATION: Shanghai
 (+86 21 5220 0000)

TOPICS:
 Stay abreast of the latest legal developments
 Define the role and responsibilities of corporate counsels in the global market place
 Discuss timely topics on Capital markets, IP and Emerging Legal Trends
 Retain and manage reliable, cost effective outside counsel for global operations

REGISTER: www.efg.com.cn
 Excellent networking opportunities and experiences for in-house counsels in Guangzhou

PRE-CONFERENCE ONE-DAY IN-HOUSE COUNSEL SEMINAR ON OCTOBER 28, 2004 IN GUANGZHOU, JOINTLY ORGANIZED BY:   

IN PARTNERSHIP WITH: 

CO-SPONSORS:   

LINEATION SPONSOR:   

OVERSEAS ENDORSE:  **ORGANIZER:**  **MEGA PARTNERS:**  

CO-SUPPORTERS:   

Interlaw is the primary sponsor for the 2nd Annual Corporate Counsel Conference, China 2004 which will take place in Guangzhou on Friday, October 29, prior to the AGM which begins on October 31st. As a primary sponsor, Interlaw has negotiated a 15% conference fee reduction for clients of our member firms who would like to attend. For your clients to receive this discount, please ask them to state they are a client of Interlaw and to mention your firm by name to receive the discount.

Speakers from Interlaw include:

- Dan Avery
Goulston & Storrs (Boston.)
- Tim Bancroft
Goulston & Storrs (Boston)
- Bill Capps
Jeffer, Mangels, Butler & Marmaro LLP
(Los Angeles)
- Andrew Hudson
Hunt & Hunt (Melbourne)
- Jay Lefton
Aird & Berlis (Toronto)
- Hank Lo
Stevenson Wong & Co
(Hong Kong; Guangzhou)
- Chris Okeke
Ajumogobia & Okeke (Lagos)
- Steven Weinberg,
Kronish, Lieb, Weiner & Hellman LLP (New York)

ANNUAL GLOBAL MEETING IN GUANGZHOU, CHINA 31 OCTOBER – 3 NOVEMBER

*We look forward
to welcoming you.*



For inquiries and further information,
please contact:

Ms. Lai Lam or Ms. Mary Shum
lailam.office@sw-hk.com



INTERLAW EUROPEAN IP/IT SPECIAL BUSINESS TEAM “ADDING VALUE TO IP ASSETS”

By Lorne Byatt, Morton Fraser (Edinburgh)



Fifteen attorneys from eleven Interlaw firms met in Madrid this quarter to explore “Adding Value to IP Assets.” Host firm **Gomez-Acebo & Pombo Abogados** invited a distinguished client to discuss with the group the requirements for external counsel in many jurisdictions round the world. Gonzalo Ulloa of **Gomez-Acebo & Pombo** can outline those tips for Interlawyers who missed the presentation. Substantive presentations included a discussion led by Jose Carlos Erdozain **Gomez-Acebo & Pombo** about the harmonization of EU legislation in relation to IP rights enforcement, and the likely effect of Directive 2004/48/EC on the enforcement of IP rights. He explained the views of organizations such as SGAE and ANDEMA in Spain, which are critical of the Directive because it only requires EU member states to approximate their systems, or introduce new measures, in respect of infringement activities carried out on a commercial scale.

Team Leader Lorne Byatt **Morton Fraser** (Edinburgh) spoke about the Technology Transfer Block Exemption Regulation 772/2004 in force as from 1 May 2004. This updates the technology transfer and licensing controls of the EU, replacing a 1996 Block Exemption regulation. Among the important new

changes are the introduction of market share tests which have different ceilings depending on whether the agreement concerned is between competitors or non-competitors. The existence of the new Block Exemption Regulation will mean new work in relation to existing Agreements and future Agreements, and this is likely to create opportunities for collaboration across the Interlaw network, in Europe at least. If you were not at the meeting and would like a copy of this PowerPoint presentation, please contact Lorne Byatt.

Flip Petillion **Janson Baugniet** (Brussels) introduced marketing the IP/IT capacity of the Interlaw network in Europe by means of a publication focusing on enforcement of IP rights in the EU, and using the problems of counterfeit/pirated goods as an illustration. There was discussion over the merits and scope of such a publication, and consensus that the geographical focus should be European, to include Russia, with the focus on the “scope and enforcement of IP rights” in each jurisdiction, using Counterfeit Products as a good instance of the need, and analyzing the relevant law/procedure by country. Target launch/publication date is March 2005.

Fifteen Interlawyers and an esteemed client of **Gomez-Acebo & Pombo Abogados** joined the Madrid meeting of the Interlaw IP/IT Special Business Team including:

From left, seated:

Thomas Janssen,
Bongen Renaud & Partner (Stuttgart)
Flip Petillion, **Janson Baugniet** (Brussels)
Jose Carlos Erdozain,
Gomez-Acebo & Pombo Abogados (Spain)
Ana Falcao Afonso, **Vieira de Almeida** (Lisbon)
Andreas Richter,
Blumenthal Richter & Sumet (Bangkok)
Jeremy Schrire, **SJ Berwin** (London)
Luis Fernández-Novoa,
Gomez Acebo & Pombo Abogados (Spain)

From right, standing:

Martin Prohaska, **e/n/w/c/** (Vienna)
Lorne Byatt, **Morton Fraser** (Edinburgh)
Jan-Kees Govers, **Boekel de Nerée** (Amsterdam)
Christian Seidel, **Lang & Rahmann** (Düsseldorf)
Tom Stansmore,
Pepeliaev, Goltsblat & Partners (Russia)
Gonzalo Ulloa,
Gomez-Acebo & Pombo Abogados (Spain)
Manuel Lobato,
Gomez-Acebo & Pombo Abogados (Spain)
Suzanne Fernandez, **Inditex** (Zara)
a client of **Gomez Acebo & Pombo** (Spain)
Ignace Vernimme, **Janson Baugniet** (Brussels)

Flip Petillion **Janson Baugniet** (Brussels) has invited the Interlaw European IP/IT Special Business Team to meet in Brussels 15-16 November 2004.
f.petillion@janson-baugniet.be
Tel: +32.2.675.3030

HIGHLIGHTS OF THE YEAR

(CONTINUED FROM PAGE 2)

invited media to key Interlaw presentations, and visited with writers, legal directory researchers, and editors in London, Los Angeles, Miami and Dallas. Next month we will introduce our members to media in Chicago, Hong Kong, and Guangzhou. Interlaw practitioners have provided us with a solid story to tell and we are grateful. Interlawyers and their firms earned more than 100 citations of "Best of the Best" in their practice areas by leading international legal and business publications, and one Interlaw member firm, **Vieira de Almeida & Associados** (Lisbon) was named top firm in its country. These accolades and others illustrate the strength and quality of our members.

AVAILABLE IN THIS ISSUE OF THE INTERLAWYER ONLINE:

The full text of ten outstanding articles covering recent legal developments across jurisdictional lines are included in the expanded version of *The Interlawyer* available in electronic format at www.interlaw.org.

- Australian Financing:
Recent Legal Developments
By Peter Faludi, **Hunt & Hunt** (Australia)
- Interpreting Tax Treaties;
Making Sense of the Interaction between
Domestic and Foreign Law
by Louise Summerhill* (with Michelle Chan)
Aird & Berlis LLP (Toronto)
- The United States Supreme Court Issues
Important Ruling Involving Application
of U.S.: Antitrust Law to Parties
Outside the United States
By Jeffrey Riffer, **Jeffer, Mangels, Butler & Marmaro, LLP** (California)
- Broad Interpretation for
Municipal Powers in Canada
by John Mascarin,
Aird & Berlis LLP (Toronto)
- Ruling on Trademark as a
Non-Juristic Entity
by Olusoji Elias
Ajumogobia & Okeke (Lagos)
- Supreme Court of Canada Applies
Reasonableness in Bulk Sales Act Decision
Jay Lefton, **Aird & Berlis LLP** (Toronto)
- Trademark Protection for Counterfeit
Goods in Russia
By Tom Stansmore, **Pepeliaev, Goltsblat & Partners** (Moscow & St. Petersburg)
- MALAYSIA — 25 Frequently Asked
Questions about Immigration to Malaysia
by Rosli Dahlan,
Allen & Gledhill (Kuala Lumpur)
- Revised Disability Accessibility Guidelines
Issued by U.S. Government
by David K. Monroe
Galland, Kharasch, Greenberg, Fellman & Swirsky, P.C. (Washington D.C.)
- Workforce — Employee Benefits and
Changing Marriage Laws
By Elizabeth Foster-Nolan,
Wayne H. Miller, Barbara S. Sargent,
Goulston & Storrs (Boston)

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INTERLAW WELCOMES BLUMENTHAL RICHTER & SUMET AND LOZE & PARTNERS

(CONTINUED FROM PAGE 6)

Schaad had visited one week before, to discuss common legal matters. Mr. Richter presented his firm at the Madrid meeting.

Contacts are:

- Mr. Andreas Richter
richter@brslawyers.com
- Mr. Ira Blumenthal
ira@brslawyers.com
- Mr. Robert Schuler
robert@brslawyers.com

Neal, Gerber & Eisenberg LLP

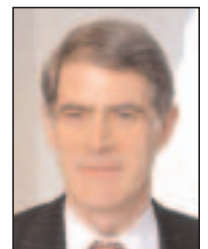
The Interlawyer previously reported (2Q 2004) the addition of **Neal, Gerber & Eisenberg** (Chicago) as our "First Choice in the Second City." Founded in 1986, Neal, Gerber & Eisenberg is a

160-lawyer firm which combines the depth, sophistication and client base of a large firm practice with the informality and flexibility of a small firm. The firm's guiding principle is to put clients first. Attorneys in each of nineteen practice areas focus on issues important to businesses, their owners and their key employees.

Neal, Gerber, & Eisenberg's highly collegial culture assures that attorneys work collaboratively to deliver to clients the most effective and comprehensive services; each attorney is committed to an interdisciplinary approach in rendering legal services. This means that client teams are assembled based on the needs of the engagement rather than on practice group affiliations, and that

lawyers are expected to be well-rounded in understanding all of the legal aspects which affect their respective practice areas.

Jerry Biederman is attending the American Corporate Counsel annual meeting in Chicago as an Interlaw delegate. The firm is hosting an open house reception and dinner for Interlawyers and their clients attending ACCA October 26.



Jerry Biederman

Contact is:
Mr. Jerry Biederman
JBiederman@ngelaw.com

2004

1–2 October
Los Angeles, California U.S.A.

2004 Women Lawyers of Interlaw – Americas Meeting

Jeffer, Mangels, Butler & Marmaro LLP (California)
Cathy Holmes: cholmes@jmbm.com +310.201.3553

25–27 October
Chicago, Illinois U.S.A.

Annual Meeting of ACC (Association of Corporate Counsel)

(Formerly ACCA; American Corporate Counsel Association)
Interlaw sponsorship

Reception and Dinner Hosted by Neal, Gerber & Eisenberg LLP (Chicago)
Jerry Biederman: JBiederman@ngelaw.com +312.269.8010
Regina A. McConahay: rmconahay@interlaw.org +310.556.0844

29 October
Guangzhou

2nd Annual Corporate Counsel, China 2004

Interlaw sponsorship; Interlawyers featured as speakers/presenters
Beverly L. Weise: bweise@interlaw.org +310.556.1667

30 October
Guangzhou

Asia Pacific – Regional Meeting

Immediately preceding the Interlaw 2004 Annual Global Meeting (AGM)
Beverly L. Weise: bweise@interlaw.org +310.556.1667

31 October–3 November
Guangzhou

Interlaw's 2004 Annual Global Meeting (AGM)

Stevenson, Wong & Co. (Hong Kong and Guangzhou)
Angus H. Forsyth: angusforsyth.office@sw-hk.com +852.2533.2500
Lai Lam: lailam.office@sw-hk.com +852.2526.6311

15–16 November
Brussels

Interlaw European IP/IT Special Business Team

Janson Baugniet (Brussels)
Flip Petillion: f.petillion@janson-baugniet.be +322.675.3030
Lorne Byatt: lorne.byatt@morton-fraser.com +44.131.247.1000

2005

4–6 March,
Sydney

Asia Pacific – Regional Meeting

Hunt & Hunt (Australia)
Jim Harrowell: jim_harrowell@hunthunt.com.au +612.9391.3187
Katie Young: katie_young@hunthunt.com +612.9391.3000

7–10 April
Panama City

The Americas – Regional Meeting

Arias, Fabrega & Fabrega Abogados (Panama)
Eduardo de Alba: edealba@arifa.com +507.205.7000

13–14 May
(Tentative)

NARE – North America Real Estate Special Business Team

Mendelsohn (Montreal)
Philipp Duffy: pduffy@mendolsohn.ca
David Rosentzveig: drozentzveig@mendolsohn.ca
Alfi Meyerson, Chair: Meyerson@tklaw.com +713.654.8111

19–22 May (Tentative)
Edinburgh

Europe/Middle East/Africa – Regional Meeting

Morton Fraser (Scotland)
Bruce Wood: bruce.wood@morton-fraser.com +44.131.247.1000

23–27 October
Mexico City, Mexico

Interlaw's 2005 Annual Global Meeting (AGM)

Capín, Calderón, Ramírez y Gutiérrez-Azpe, s.c. (Mexico)
Enrique Ramirez: eramirez@ccrga.com +52.55.52.82.09.87